



## 7 Secrets the IRS Doesn't Want You To Know

*If you or someone you know (i.e., relatives, friends, partners, employees, subcontractors) is currently facing IRS difficulties, you can find out how to get them back on track with these insider secrets to tax relief. Learn how to get a leg up on back taxes and delinquent tax returns so that you can avoid severe IRS penalties and financially debilitating levies on your wages and bank accounts – as well as ultimately getting a fresh start.*

With years of record deficits, the government is more eager than ever to get every dollar of back taxes and IRS penalties from delinquent taxpayers. If you find yourself owing back taxes and IRS penalties, here are the seven little secrets the IRS hopes you never see.

### TAX RELIEF SECRET #1

#### DON'T PAY IRS PENALTIES

The IRS has over 148 different types of penalties they can hit you with. And the worst part is that the IRS can also charge interest and additional penalties on the original penalty.

Penalties can be such a high percentage of the total amount owed to the IRS, it usually makes sense to consider requesting the IRS to reduce all penalties to **ZERO**.

IRS penalties can often be reduced to ZERO if you have REASONABLE CAUSE. What makes up REASONABLE CAUSE you ask? Well, in our experience in negotiations with the IRS, anything may qualify as long as it's reasonable.

We've had the IRS abate penalties for medical reasons, bad accountants, and ignorance of the tax laws, ex-spouses, helping to provide care for a loved one, military call-ups, fires, floods, alcoholism, drug abuse, death and even for relying on IRS advice.

**YOU MAY BE PLEASANTLY SURPRISED.  
YOU HAVE NOTHING TO LOSE AND THE SAVINGS COULD BE HUGE!**

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**TAX RELIEF SECRET #2**

**FILE ALL LEGALLY REQUIRED TAX RETURNS ON TIME**

Many people don't realize that the IRS charges a penalty of up to 25% just for filing your tax return late. That's right; you will get hit with an additional 25% of what you owe if you miss the deadline for filing individual tax returns. It's even worse for payroll tax returns.

What most people don't know is that you can file ANY tax return on time and AVOID THE 25% penalty even if you don't send in the money that is owed on the return. We see so many people who could have saved THOUSANDS OF DOLLARS on penalties if they just knew this one thing. So in the future no matter what is going on in your life, file all tax returns on time even if you don't send in the money owed with the return

Yes, of course you'll get an ugly letter from the IRS for not sending in the money owed but, so what, you will have avoided a 25% penalty.

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**TAX RELIEF SECRET #3**

**YOU DON'T HAVE TO LIVE IN FEAR OF THE IRS**

Knowing your taxpayer rights gives you leverage when resolving your IRS problems. Instead of feeling powerless when up against potentially crushing back taxes and IRS penalties, knowing your rights as a taxpayer or having a qualified and experienced CPA, Enrolled Agent or tax attorney that is also a Certified Tax Resolution Specialist on your side is the best way to understand all the options available to you for permanently solving your tax troubles.

We know that IRS tax problems can cause an immense amount of fear and anxiety. We take that fear away by knowing the Internal Revenue Service inside and out. Our mission and passion is to provide tax help to those who feel hopeless against the IRS. Our role is to negotiate the lowest possible IRS payment amount allowed by law. Our average client has four to eleven years of unfiled tax returns. It's daunting, but fixable. We believe there's a solution to every problem. We have saved hundreds of people from financial crisis and helped them turn their lives around,



so they can sleep at night and plan for a home and retirement for themselves and a future for their kids. If you have IRS problems, you owe it to yourself and your loved ones to get help today!

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#### TAX RELIEF SECRET #4

### YOU DON'T HAVE TO TALK TO THE IRS AUDITOR

As a matter of fact, going or talking to the auditor yourself is the worst thing you can do.

The taxpayer Bill of Rights allows you to be represented by a qualified practitioner who can answer questions for you and provide documentation to the IRS. Many taxpayers attempt to handle their own audit or hire the person who prepared the tax return to handle it for them. The reason this usually does not work out is because most tax return preparers do not handle IRS audits on a daily basis. The IRS can easily intimidate them, which usually results in an unfavorable outcome.

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#### TAX RELIEF SECRET #5

### YOU CAN BEAT THE ODDS WHEN FACING AN IRS AUDIT

When it comes to tax audits, the IRS wins 80% of the time when you are not represented by a qualified practitioner. Taxpayers are deemed guilty 'till proven innocent, which means the IRS can start an audit by disallowing every deduction you made on a return until each one is proven to be legitimate. If a taxing authority has decided to audit you, it's important that you don't let yourself be pushed around by the IRS. Additionally, if you don't file your taxes, the IRS may file them for you. This is a bad thing as the IRS files the return in theirs, not your, best interest.

**Having representation for audits vastly improves your chances for successful tax resolution.** As the proverb states, "he who is his own lawyer has a fool for a client." Treat an IRS audit as seriously as you would a murder trial. Would you go to court without a lawyer? Then why would you go before the IRS without competent representation?

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#### TAX RELIEF SECRET #6

### IRS AUDITS CAN BE RESOLVED SWIFTLY

The best way to end an IRS AUDIT with a great outcome is to end it at the first meeting.

Whenever our firm represents clients in IRS audits, we actually perform a trial audit in our office before we ever meet with the IRS. This allows us to know which areas need more documentation or answers. When we meet with the IRS (**without our client**), we can quickly answer the auditor's questions, provide documents and get to the bottom line. We always meet the IRS at their office or at ours, but NEVER at the client's. And if you receive an IRS audit letter in the mail asking you to come in or to call for an appointment – keep in mind Tax Relief Secret #4: You Don't Have to Talk to the IRS Auditor. Get representation.

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**TAX RELIEF SECRET #7**

**THE IRS CUTS DEALS**

The IRS does make deals on taxes owing, including all penalties and interest. The requirements are rigid, but if you qualify the results are incredible. To qualify for a deal with the IRS, I would suggest that you owe the IRS at least \$15,000 and have very little in the way of equity in assets. Also, you must be using your monthly income to pay your necessary living expenses and not have much or only a small amount left over to pay old taxes.

If you meet these requirements then you owe it to yourself to explore the possibilities of getting a reduction of up to **85%**, including penalties and interest on the original amount owed, if you qualify.

The IRS cuts these deals to get you back in the system as a current taxpayer and to collect a few bucks on the old taxes owing. The fine print in these deals requires you to file your tax returns and pay on time for the next 5 years. If you don't, then the IRS revokes the deal and bills you for the original amount.

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**WHAT HAVE YOU GOT TO LOSE?**

IRS problems do not go away on their own. Begin the process today of solving your IRS/state tax problems – once and for all. You owe it to yourself and loved ones.

Get a tax relief consultation and let us permanently solve your tax problem!

You can call us at 760-628-0050 or visit our website [www.scottmpenncpa.com](http://www.scottmpenncpa.com) for a free consultation to discuss your options in confidence.

The minute you retain Scott M. Penn, CPA, PC and Tax Solution Services, we will take over all communications with the IRS so you no longer have to speak to the them. We will file any delinquent tax returns to bring you in to full IRS compliance and vigorously defend your rights as a taxpayer to permanently resolve your back IRS tax problems.

You have nothing to lose except those sleepless nights.

**ABOUT OUR COMPANY.**

We offer transparency to our clients, helping them understand the process for resolving tax debt so they have realistic expectations for solving their specific tax problems. Our role is to negotiate the lowest possible IRS payment amount allowed by law, and we will not allow a client to retain our firm's services unless the taxpayer is a legitimate candidate for tax relief. Because the IRS has very strict guidelines governing eligibility, we let our clients know up front what tax relief options are viable for resolving their specific IRS problems. This ethical and honest

approach to tax resolution has helped our team achieve a 95% client satisfaction rate while saving clients millions of dollars in back taxes and IRS penalties since 1997.

**CONTACT US TODAY TO SCHEDULE YOUR FREE CONFIDENTIAL APPOINTMENT.  
CALL 760-628-0050**