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The **7** Secrets the IRS Doesn't Want You To Know

If you or someone you know (i.e. relatives, friends, partners, employees, subcontractors) is currently facing IRS difficulties, you can find out how to get back on track with these insider secrets to tax relief.

Learn how to get a leg up on back taxes and delinquent tax returns so that you can avoid severe IRS penalties and financially debilitating levies on your wages and bank accounts – as well as ultimately get a fresh start.

With years of record deficits, the government is more eager than ever to get every dollar of back taxes and IRS penalties from delinquent taxpayers. If you find yourself owing back taxes and IRS penalties, here are the seven little secrets the IRS hopes you never see.

To Schedule an appointment for you free tax relief consultation, please contact us at
760-948-2899 OR visit us at www.scottmpenncpa.com

#1 Don't Pay IRS Penalties

The IRS has over 148 different types of penalties. And boy do they love to hand them out. The worst part is that the IRS also charges interest and additional penalties on the original penalty.

Penalties can be such a high percentage of the total amount owed to the IRS, it usually make sense to consider requesting the IRS to reduce all penalties to ZERO before you pay the IRS.

But if you've already paid the bill, it can't hurt to ask for a penalty abatement and refund.

IRS penalties can often be reduced to ZERO if you have "REASONABLE CAUSE". What makes up REASONABLE CAUSE you ask? Well, in my experience in negotiations with the IRS, anything may qualify as long as it's reasonable.

We've had the IRS abate penalties for medical reasons, bad accountants, ignorance of the tax laws, ex-spouses, helping to provide care for a loved one, military call-ups, fires, floods, alcoholism, drug abuse, death and even for relying on IRS advice.

#2 File All Legally Required Tax Returns On Time

Many people do not realize that the IRS charges you a penalty of up to 25% JUST FOR FILING YOUR TAX RETURN LATE. That's right, 25% of what you owe. This includes Individual tax returns, payroll tax returns or corporate tax returns.

We see so many people who could have saved THOUSANDS OF DOLLARS on penalties if they just knew this one thing. So in the future no matter what is going on in your life, file all tax returns on time even if you don't send the money owed with the return.

Yes, of course you'll get some ugly mail from the IRS for not sending in the money owed, but so what, you will have avoided a 25% penalty.

"What most people don't know is that you can file ANY tax return on time and AVOID the 25% penalty even if you don't send in the money that is owed on the return."

#3 You Don't Have To Live In Fear Of The IRS

Knowing your taxpayer rights gives you leverage when resolving your IRS problem. Instead of feeling powerless when up against potentially crushing back taxes and IRS penalties, knowing your rights as a taxpayer or having a qualified and experienced tax attorney or Certified Tax Resolution Specialist on your side is the best way to understand all the options available to you for permanently solving your tax troubles.

We know that IRS tax problems can cause an immense amount of fear and anxiety. We rake that fear away by knowing the Internal Revenue Service inside and out. Our mission and passion is to provide tax help to those who feel hopeless against the IRS. Our role is to negotiate the lowest possible IRS payment amount allowed by law. Our average client has four to eleven years of unfiled tax returns. It's daunting, but fixable. We believe there's a solution to every problem.

We have saved thousands of people from financial crisis and helped them turn their lives around, so they can sleep at night and plan for a home and retirement for themselves and a future for their kids. If you have IRS problems, you owe it to yourself and your loved ones to get the help!

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#4 You Don't Have To Talk To The IRS Auditor

As a matter of fact, going or talking to the auditor yourself is the worst thing you can do.

The taxpayer Bill of Rights allows you to be represented by a qualified practitioner who can answer questions for you and provide documentation to the IRS. Many taxpayers attempt to handle their own audit or hire the person who prepared the tax return to handle it for them. The reason this usually does not work out is because most tax return preparers do not handle IRS audits on a daily basis. The IRS can easily intimidate them, which usually results in an unfavorable outcome.

#5 You Can Beat The Odds When Facing An IRS Audit

When it comes to tax audits, the IRS wins 80% of the time. Taxpayers are deemed guilty until proven innocent, which means the IRS can start an audit by disallowing every deduction you made on a return until each one is proven to be legitimate. If a taxing authority has decided to audit you, it's important that you don't let yourself be pushed around by the IRS. Additionally, if you don't file your taxes, the IRS may file them for you.

Legal representation for audits vastly improves your chances for successful tax resolution. As the proverb states, "he who is in own lawyer has a fool for a client." Treat an IRS audit as seriously as you would a murder trial. Would you go to court without lawyer?

"Legal representation for audits vastly improves your chances for successful tax resolution."

#6 IRS Audits Can Be Swiftly

The best way to end an IRS AUDIT with a great outcome is to end it at the first meeting.

Whenever our firm represents client in IRS audits, we actually perform a trial audit in our office before we ever meet with the IRS. This allows us to know which areas need more documentation or answers. When we meet with the IRS (without our client), we can quickly answer the auditor's questions, provide documents and get to the bottom line. We always meet the IRS at their office or at ours, but NEVER at the client's.

And if you receive an IRS audit letter in the mail asking you to come in or to call for an appointment – keep in mind Tax Relief Secret #4; You Don't Have To Talk To The IRS Auditor.

#7 The IRS Cuts Deals

The IRS does make deals on taxes owing, including all penalties and interest. The requirements are rigid, but if you qualify the results are incredible. To qualify for a deal with the IRS, I would suggest that you owe the IRS at least \$20,000 and have very little in the way of equity in assets.

Also, you must be using your monthly income to pay your necessary living expenses and not have much or only a small account left over to pay old taxes.

The IRS cuts these deals to get you back in the system as a current taxpayer and to collect a few bucks on the old taxes owing. The fine print in these deal requires you to file your tax returns and pay on time in the next 5 years. If you don't, then the IRS revokes the deal and bills you for the original amount.

“The IRS does make deals on taxes owing, including all penalties and interest.”